

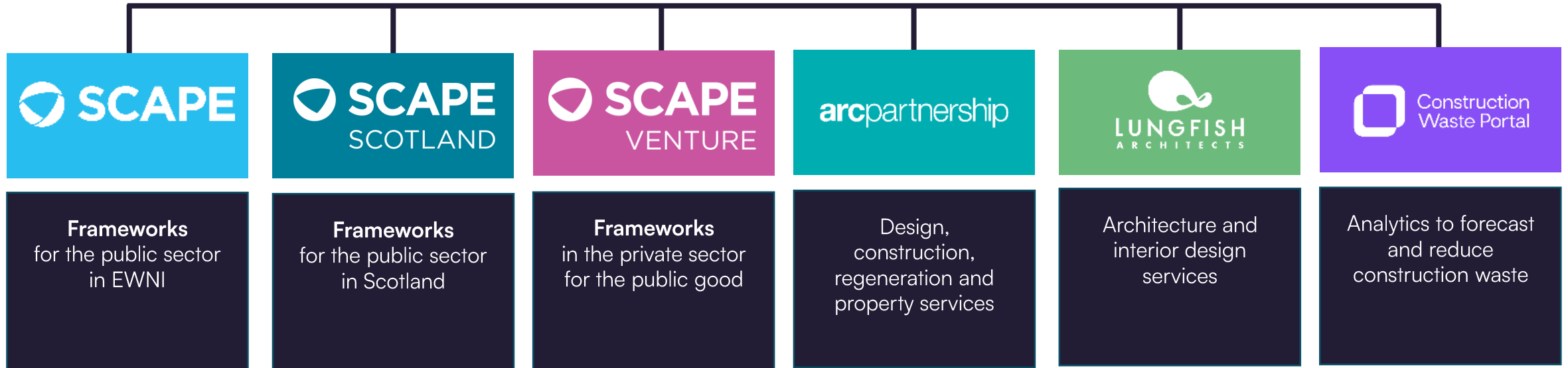


The Power of Procurement

Lillian McDowall — Head of Business Development, SCAPE Scotland



SCAPE GROUP



Local Authority owned

SCAPE is wholly owned by six local authority shareholders, each of which are motivated by improving socioeconomic outcomes for the local community.

Frameworks

Best in class frameworks that deliver exceptional outcomes



Construction

Civil
Engineering

Consultancy

Utilities
(Works &
Services)

Utilities
(Consultancy)



‘Free’ Viability-Feasibility Report

- First step in the SCAPE process, provided at no cost
- Early contractor involvement and collaboration to understand project success criteria
- Key outputs:
 - Programme
 - Cost plan
 - Risk register
 - Supply chain
 - VFM criteria established
 - Design team collaboration
- Valuable early advice from the SCAPE partner

Early contractor involvement (ECI)

Traditional forms of procurement usually appoint the contractor late in the process when their opportunity to influence a project has largely been lost.

Early contractor engagement is central to the SCAPE process and yields benefits to the **Client** in terms of programme, buildability and cost.

Over the last 5 years our delivery partners, together with their supply chain partners, have delivered **Client budget** savings of more than **£16m** due directly to their early engagement in construction and civil engineering projects.

£16m

Saved across SCAPE Scotland construction and civil engineering projects over the last 5 years thanks to ECI



SCAPE supports Clients — some examples

Feasibility/Viability

A project viability study at no cost to Client is embedded within the SCAPE process, assisting clients to make more informed investment decisions

Over £10m

of free advice on viability over the past 5 years

NEC Training

Since August 2022 we have organised 24 free to attend NEC contract training courses for our Clients.

Over 1200 hours

of free CPD accredited training

Compliance

Our in-house audit team ensure high standards of delivery and compliance with 39 audits undertaken in 2022/23 reviewing over 150 projects with a total value over £600m.

£1m

invested in the Audit function over the last 5 years



AtkinsRéalis is one of the largest construction consultancies in Scotland, delivering programme and project management, cost and commercial management, building surveying, health and safety and strategic asset management services.



LOVELL

Lovell is a partnership housing expert and a leading provider of innovative residential construction and regeneration developments across England, Scotland and Wales.

Lovell work in partnership with local authorities, housing associations, the MOD and other valued partners across the country.





Kier is a leading provider of infrastructure services, construction and property developments and is committed to delivering lasting legacies for local communities.

From healthcare to education, their collaborative approach helps public sector organisations spend less time on procurement and more time on making a difference.



Client:

River Clyde Homes

Project Name:

Prospecthill Court,
Greenock

Completion**Date:**

October 2024

Value:

£10m

Location:

Greenock

Prospecthill Court, Greenock

A pilot project for Europe, The Prospecthill Court project is a transformative retro-fit of 90 homes within a 16-storey, 1960s high-rise residential block, which will achieve an AECB (Association for Environmental Conscious Building) rating.

Innovation takes centre stage as cutting-edge materials are employed to redefine the facade, ensuring heightened resilience against environmental elements. The recladding not only revitalises the aesthetics of Prospecthill Court but also tackles fuel poverty by addressing energy efficiency concerns, contributing to a more sustainable living environment.

This undertaking will elevate the overall quality of life of residents, repositioning Prospecthill Court as a symbol of progressive urban living.



Social value

We're a founding member of the National Social Value Taskforce and, in partnership with Social Value Portal, helped to develop the Social Value TOM System.

The TOM System is a set of economic, social and environmental performance measures that underpin every project.

Clients can use the TOM System or select their own measures to deliver social impact that matters most



Community Legacy Charter

The Community Legacy Charter reflects our shared commitment in delivering lasting community benefits and supporting the SCAPE Community Legacy Programme.

Our framework partners are dedicated to maximising positive outcomes for clients, communities, and future generations.



SCAPE Scotland Clients

- Aberdeenshire Council
- Abertay University
- Argyll & Bute Council
- Crown Office & Procurator Fiscal Services
- Dumfries & Galloway Council
- Dundee City Council
- East Ayrshire Council
- East Dunbartonshire Council
- Edinburgh Napier University
- Falkirk Council
- Fife Council
- Glasgow School of Art
- Historic Environment Scotland
- James Hutton Institute
- NHS Highland
- North Ayrshire Council
- River Clyde Homes
- Royal Botanic Gardens Edinburgh
- Scottish Canals
- Scottish Fire & Rescue Services
- South Ayrshire Council
- Stirling Council
- The City of Edinburgh Council
- The Highland Council
- University of Edinburgh
- West Dunbartonshire Council

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Thanks for listening

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