



The Increasing Challenges of Urban Pest Control



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- President of BPCA
(British Pest Control Association)



- 1. Pest Control Is Becoming Harder**
- 2. Challenges For Property Managers**
- 3. Pest Control Done Differently**

Effective Pest Control Is Becoming Harder...



Chemical Resistance

- Resistance to Rodenticides increasing...
- Resistance spreading throughout the UK...
- Active ingredients becoming ineffective...
- Lack of awareness...
- Resistance to insecticides...



Behavioral Resistance

- Bait shyness increasing...
- Trap avoidance increasing...
- Competition for food sources increasing...
- Observation of learned behaviours...
- Food intolerances in Rodents...



Product Regulation

- Blame it on Brexit...
- Increasing cost of product registration...
- Biocide directives...
- Loss of active ingredients...
- Wasp's nests just got harder...



Loss Of Professional Toolkit

- Ban Glue Boards...
- Ban External Baiting...
- Ban 2nd Gen Anticoagulant Rodenticides...
- Ban 1st Gen Anticoagulant Rodenticides...
- Ban Unregulated Spring Traps...
- Ban Regulated Spring Traps...
- What are we left with?



Loss Of Skilled Workforce

- 40 % of the UK control industry is due to retire in the next 10 years...
- Majority of the industry is over 45...
- Most enter the industry over 40...
- Highest qualification for most is at Level 2...
- Recruitment is a challenge...
- Only 5% female workforce across industry...



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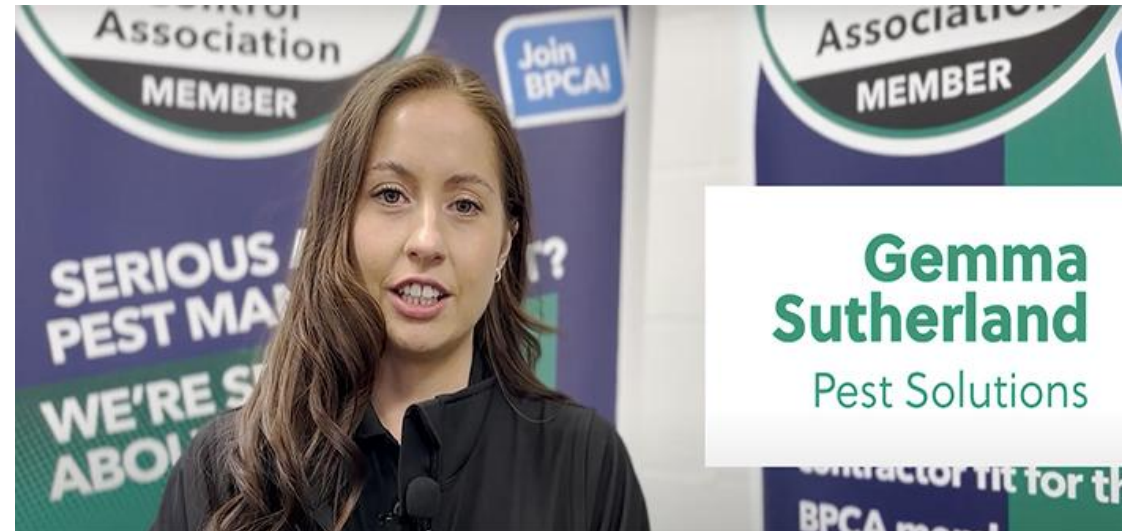
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Challenges For Property Managers



Protecting Public Health

- Protecting the Public Health of tenants and end users is the legal responsibility of the property owner...
- This obligation remains even in an environment where traditional pest control techniques and strategies become harder and more complex.



Multiple Occupancy Property

- **Managing pests in buildings where you are not in control of all units becomes challenging...**
- **Getting the cooperation of all property owners, landlords, and factors present a challenge...**
- **What enforcement powers can you use to your advantage...**



Loss Of Goodwill

- In the modern media, a pest control horror story can easily make local or national news...
- Social media and camera phones make this risk even higher...
- Perception can overtake reality...



Tenant Disputes

- Who is at fault...
- Deposit disputes...
- Break of lease agreements...
- Obligation to maintain pest-free environments...
- Factors for pest survival...
- Litigation...



Environmental Sustainability

- **Pest Control activities present a significant potential environmental impact...**
- **Is your pest controller compliant with CRRU guidelines...**
- **Environmental Risk Assessments...**
- **Net Zero (Scope 2 Carbon Footprint)**





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Pest Control Done Differently

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Developing Pest Professionals For The Future

- Hiring on attitude first...
- Training towards level 5 qualification...
- Focus on customer service excellence...
- Majority of Pest Solutions team is under 35...
- The Pest Solutions team is 52% female...
- Rapid Growth...
- Multi Award winning...



Experts The Front Line



Overcoming Chemical Resistance

- Do you know the resistance status of the rodents in your area?
- Why does this matter ..?
- What are the consequences ..?
- Pest Professionals know this information ..!



Overcoming Behavioral Resistance



Protecting The Toolkit

- Participating in academic research to become DATA rich and drive innovation...
- Engaging with stakeholders and national government to ensure that professional public health pest control has a voice...
- Challenging misinformed research and protecting the toolkit of the professional pest controller...
- Making sure that you have access to effective pest control services...



Environmental Stewardship



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