

***Unlocking Net Zero
Fully Funded Low
Carbon Technologies***

SMS, at the heart of the UK energy market for 30 years.



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2019

SMS acquires Solo Energy. Virtual power plant with the grid flexibility platform FlexiGrid.

2022

SMS acquires n3rgy – to unlock energy data from smart meters, managing privacy, consent and feeding the energy transition.

2024

A redesign of Solo Power with the launch of Metis. Full end to end energy transition capability, founded on data and consumer education.

2025

Metis capability complete and proven, platform and brand live and scaling across Oxfordshire in 1st of its kind trial.

2022

Solo Power launched into housing associations, fully funded solar and storage.

2023

Consumer and industry research on the challenges facing the energy transition, home owner, social landlords, tenants and businesses.

2024

SMS acquired by KKR, unlocking our ability to scale.

Metis Who we are and what we do

Fully funded, off-balance sheet solution

No upfront capital costs for housing associations or social landlords.

Flexible cost recovery options

Tenants benefit from reduced electricity bills while enabling sustainable repayment models.

Online and offline tenant engagement journeys

From app-based insights to community outreach — designed to build trust and drive uptake.

Integrated low carbon technologies

Solar PV, battery storage, and heat pumps — all managed through smart controls and data platforms.

Strategic partnership approach

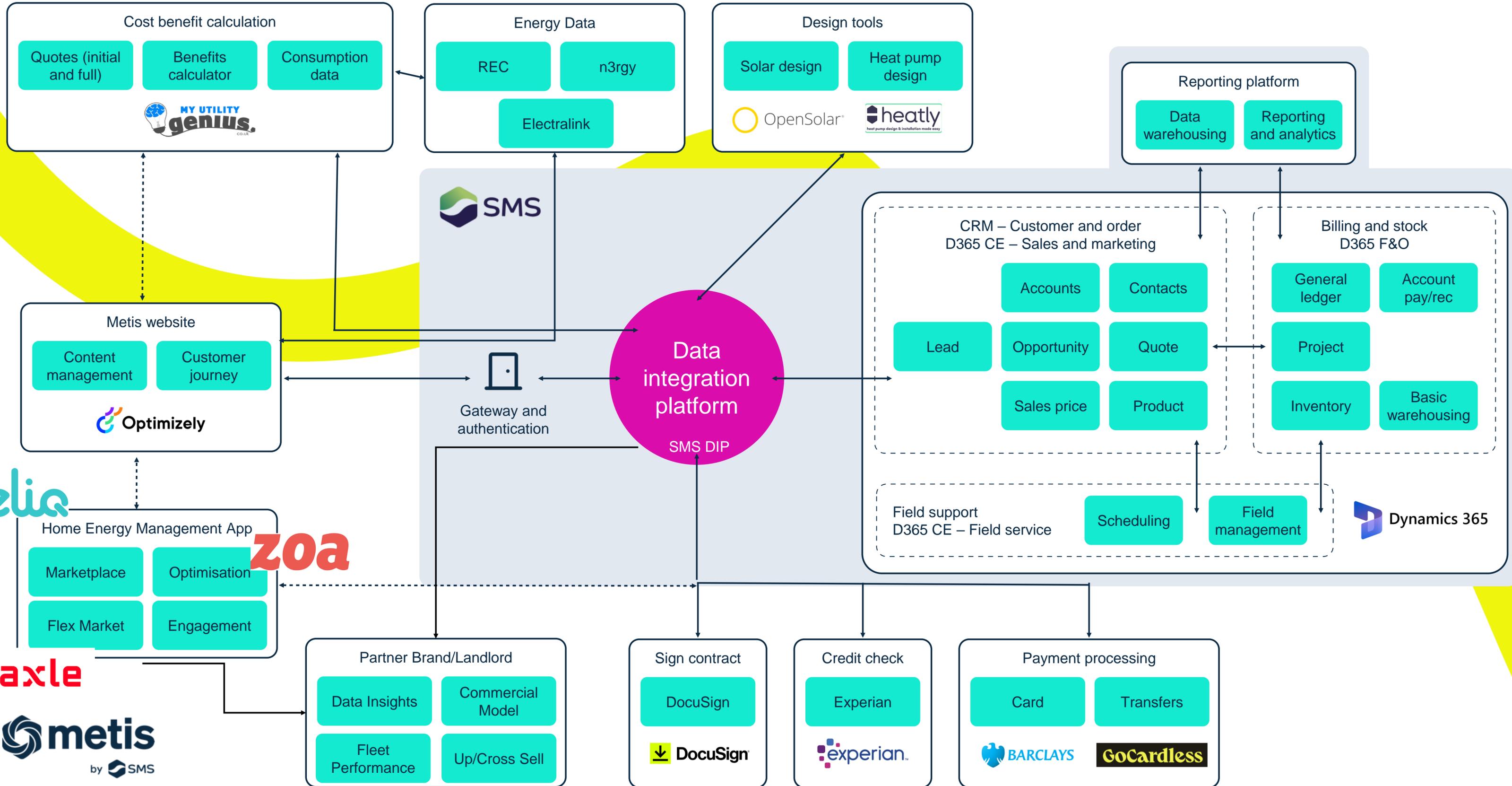
End-to-end support from feasibility and funding to installation and long-term asset management.

New income streams for housing providers

Export and grid flexibility revenues can be reinvested into core services or used to enhance tenant savings.



Data Integration Platform (DIP)



Fully-funded solar
and battery for
**Social Housing
providers**

The Metis *approach*

1 Initial portfolio assessment

We assess your portfolio for suitability to have solar and battery installed

We give indicative costs and tenant savings

This informs initial investment approach.



The Metis *approach*

2 Tailored tenant quotations

We work with you to engage tenants and gain consent for their actual energy usage data. We simulate usage data against generation data for each property to give an accurate view of how tenants benefit from solar deployment.

The Metis *approach*

3 Tailored landlord quotations

We provide accurate cost and tenant benefits at a property level.

This can be used to agree an approach to tenant charging mechanisms and savings levels that align with your goals.



The Metis *approach*

4 Safe, quality installations

We provide a tenant app and landlord dashboard showing how the assets are performing.

We optimise the assets for tenants, so they unlock all the savings without needing to be tech experts.

Our dedicated customer services and technical support teams are on hand for any queries or problems your tenant has.

Sample digital tools

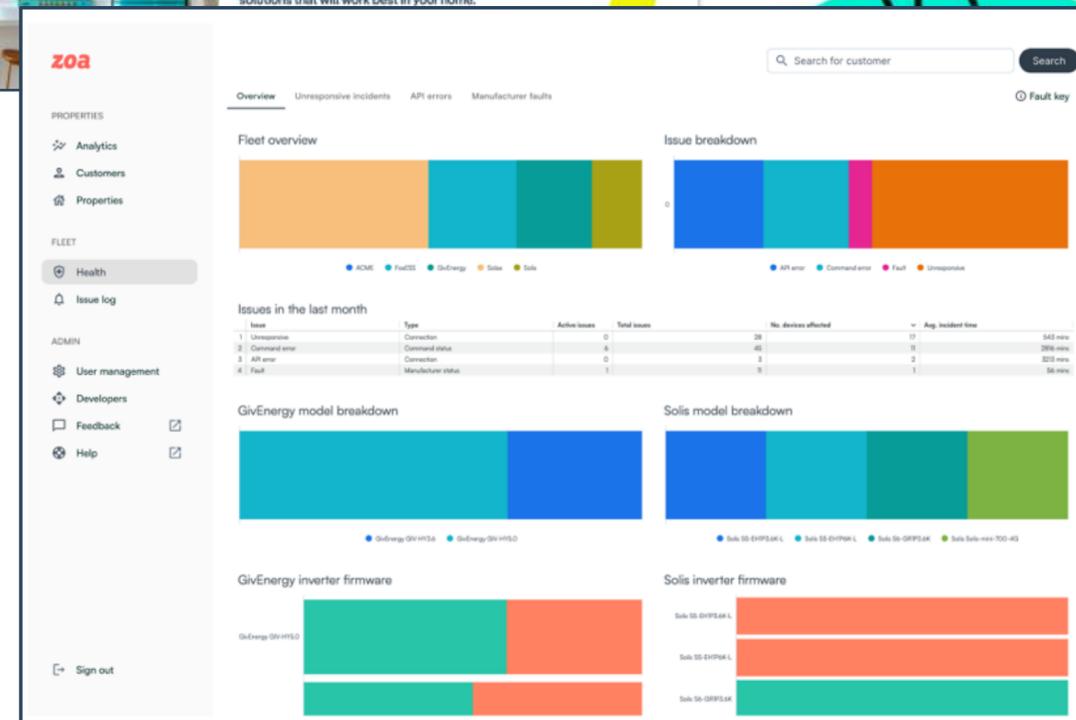
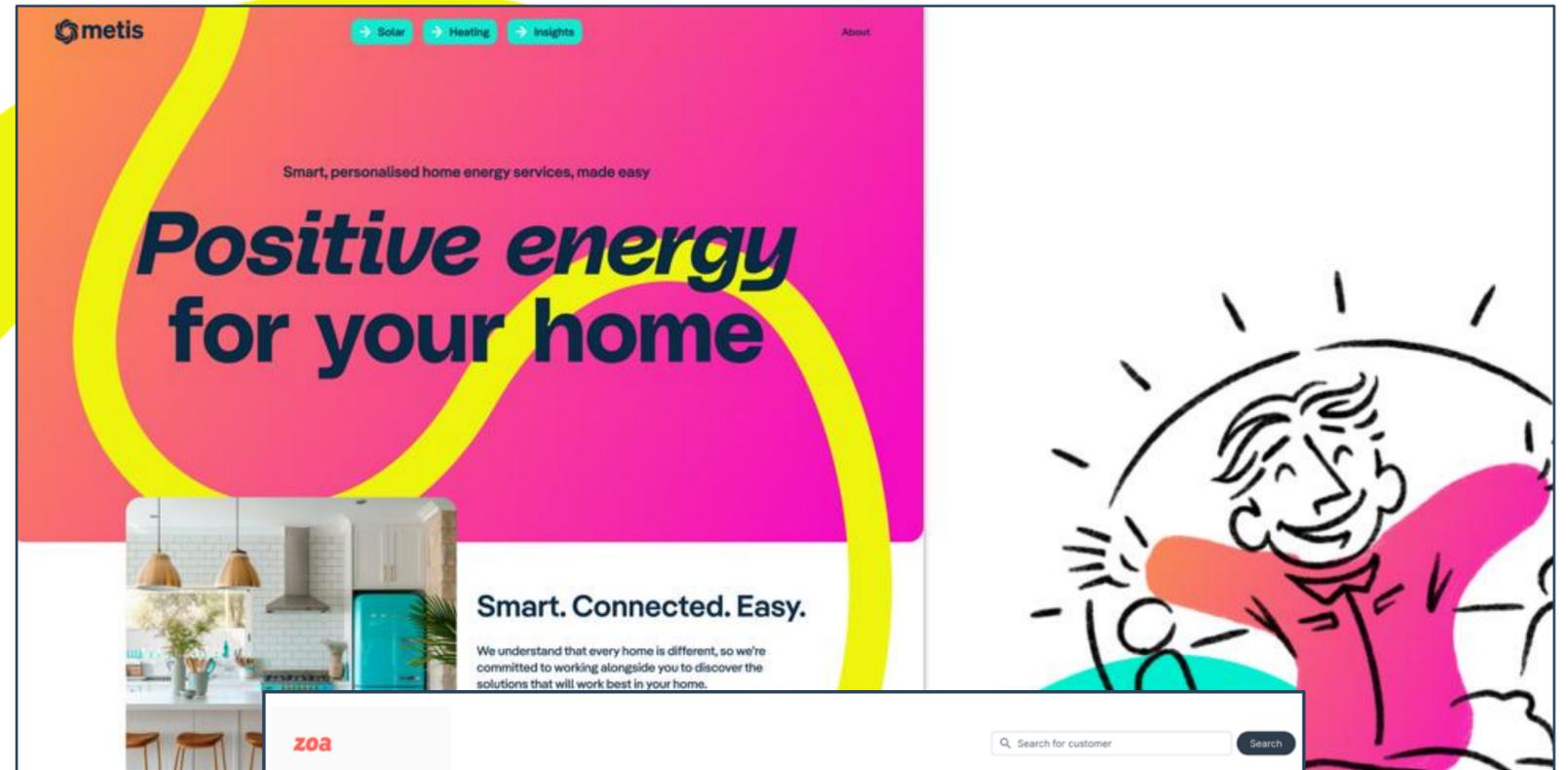


Today so far

- Solar generation 1.3 kWh today
- Home usage 9.1 kWh today
- Import export £0.61 earned

Your history

- Savings £349.67
- Optimisation history



The Metis *approach*

5 Lifetime Guarantee

We'll monitor the assets and their performance ensuring they are delivering the expected benefit to you and your tenants.

Fully inclusive end of life asset replacement meaning no hidden further capital costs down the line for battery & inverter replacements.



The Metis *approach*

6 Ongoing services

Our expert installation, project management and health and safety teams will ensure safe, quality installations across your estate.

We will agree your preferred approach for tenant liaison and work with your partners for seamless delivery.

Indicative *Financial Flow*

| Example 8 Solar Panel and 5.12kWh Battery System | | Impact |
|--|--|-----------------|
| Tenant | | |
| Energy Bill Cost | | 85% Lower |
| Energy Subscription Cost | | £53 (per month) |
| Net Energy Savings | | 25% Lower |
| Landlord (Per Annum) | | |
| Export Revenue | | £65 |
| Flexibility Revenue | | £140 |
| Energy Subscription Revenue | | £636 |
| Total Revenue | | £841 |
| Cost to Metis | | £627 |
| Total Impact on Landlord | | £214 |



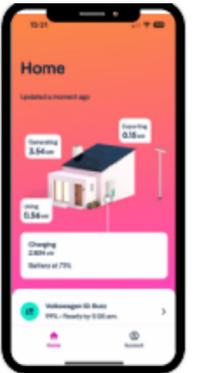
A success story:
Driving Oxfordshire's
Energy Transition

The project...

Delivering affordable adoption of solar and battery solutions and assessing the impact of energy pricing on buying behaviours

Our approach

Unlocking the energy transition in *5 simple steps*



1

Driving Energy Education

A free 'Energy Saver App', linked to smart meter data, provided insights on energy usage and efficiency measures

2

Energy Transition Options

Uniquely honest simulations for solar, battery and heat pump adoption showing their impact on energy usage and bills

3

Flexible Funding Options

Solar and battery offered on a monthly subscription with no upfront costs. Allowing savings from day one

4

Fully Managed Installation

We managed all aspects of installations through our in-house teams and strategic partners

5

Ongoing Asset Management

Optimising assets to each resident's preferences – so they can enjoy all the benefits without being tech experts

The statistics

Very high engagement

Residents love the savings and our win-win funding approach

85%

Of residents who saw the offer went on to a personal consultation

65%

Proceeded from personal consultation to Installation

**Over
9,600**

App downloads in 9 months, connecting smart meters and gaining energy insights

300+

Installations

£375

Average annual savings after monthly charge applied

**Get in touch today and unlock
solutions for your portfolio**

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